

# Incoterms® 2010

by the International Chamber of Commerce (ICC)



Code	Description	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DAT	DAP	DDP
<b>E</b>	EX WORKS FRANCO FABBRICA	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	FREE CARRIER FRANCO VETTORE	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
<b>F</b>	FREE ALONGSIDE SHIP FRANCO LUNGO BORDO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	FREE ON BOARD FRANCO A BORDO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
<b>C</b>	COST AND FREIGHT COSTO E NOLO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	COST, INSURANCE AND FREIGHT COSTO, ASSICURAZIONE E NOLO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	CARRIAGE PAID TO ... TRASPORTO PAGATO FINO A ...	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	CARRIAGE AND INSURANCE PAID TO... TRASP. E ASS. PAGATI FINO A...	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
<b>D</b>	DELIVERED AT TERMINAL RESO TERMINAL	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	DELIVERED AT PLACE RESO NON SDOGANATO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]
	DELIVERED DUTY PAID RESO SDOGANATO	[Blue arrow]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]	[Red bar]

**BASIC GROUPS - CATEGORIE FONDAMENTALI**

- EX WORKS - FRANCO FABBRICA
- FREE - FRANCO
- CARRIAGE - TRASPORTO
- DELIVERED - CONSEGNA

**EXPENSES AND RISKS  
SPESE E RISCHI**

**SELLER'S OBLIGATIONS  
OBBLIGHI VENDITORI**

**D** Export Clearance  
Sdoganamento in Esportazione

**d** Import Clearance  
Sdoganamento in Importazione

**EXPENSES AND RISKS  
SPESE E RISCHI**

**BUYER'S OBLIGATIONS  
OBBLIGHI COMPRATORI**

**T** It's specifies the obligation to stipulate the freight contract  
Indica l'obbligo di stipulare il contratto di trasporto

**(M)** It's specifies the power to stipulate the freight contract  
Indica la facoltà di stipulare il contratto di trasporto

**A** It's specifies the obligation to stipulate the insurance contract  
Indica l'obbligo di stipulare il contratto di assicurazione